



KHAIR
ASAD

ASSOCIATE DIRECTOR CORPORATE FINANCE
KPMG

Asad has wide ranging experience advising on the procurement and financing of major infrastructure projects with a particular focus in the transportation sector. He has advised on projects across a range of sectors, involving most of the major forms of funding.

Prior to joining KPMG, Asad worked in the Project Finance team at Citigroup.

He has acted as an advisor to numerous governments and clients including:

- The Egyptian Ministry of Finance on the Rod El Farag Highway PPP project.
- The Texas Department of Transportation on the development of \$7bn of new PPP roads projects.
- The Portuguese government on the proposed restructuring and refinancing of a number of shadow toll road concessions.
- The Portuguese high speed rail authority (RAVE) on the development of a €9bn+ high speed PPP railway.
- The UK Department for Transport (DfT) on the financial and commercial restructuring of the Channel Tunnel Rail Link project including a £1.6bn securitisation of track access revenues.
- The UK DfT and HM Treasury on the commercial and financial structuring of Network Rail.
- A consortium of Soares da Costa, Salini, Ansaldo and ATM on their bid for the Nazdemyr Express light rail PPP project in St. Petersburg.
- A consortium of Alstom, Nuttall, Mowlem and Stagecoach on their bid for the Manchester Metrolink Phase 3 light rail PPP project in the UK.
- Acciona on its bid for the €1.5bn+ privatisation of a set of Spanish toll road concessions.
- Fluor and Transurban on the £1.6bn M25 DBFO road project.
- UK Revenue And Customs in relation to its Lorry Road-User Charging programme.
- Kharafi on their bid for the New Cairo wastewater treatment PPP project.
- The Knowledge Economic City Development Company on a district cooling concession in Medina.
- A consortium of Vivendi and AWG on their bid for the UK Ministry of Defence's Project Aquatrine water and wastewater PPP