



SUTTI
FEDERICO

REGIONAL MANAGING PARTNER, MILAN, ITALY

DLA Piper

Since 2003, Federico Sutti has been the Regional Managing Partner for DLA in Italy. He is also a Member of the DLA Piper Global Board and has been a Member of the DLA Piper International LLP's Board (2003-2006). He has extensive experience in Corporate and M&A matters advising, among the others, Techint in the Public Offer on Sirti S.p.A. and Johnson Wax in the acquisition of assets from Bayern Italia. In Real Estate, he has advised Italian as well as foreign players including: Gruppo Pasini in the acquisition of a former industrial area of over 1,5 million m² located on the outskirts of Milan and Generali Properties in the acquisition and development of a logistic park of over 500,000 m² in Piacenza, Northern Italy. He has also assisted in the reorganisation of Standa (one of Italy's largest supermarket chains) after its take over by Eurobilla, as well as EVC-INEOS Group in Italy in its activities in the chemical sector.

Since 1998 Federico Sutti has been the lawyer of Eurohypo in Italy assisting on major financing projects in Italy concerning both the purchase and the development of real estate properties, including the Citylife and Varesine projects with a financing of respectively over €1,8 MLD and of €800 MIO.

During the last ten years, he has also built an extensive experience in the PFI/PPP sector pioneering the use of project finance techniques in the Italian market assisting the Bovis Lend Lease Group in the first Italian PFI deal in the healthcare sector (Brescia Hospital). He has also assisted many major players in the Italian PFI/PPP market belonging to the private sector, the financing side and the public sector. Currently he is assisting the local health authority of Vicenza (Veneto Region) in the procurement under a PFI scheme of a new €140MIO hospital. He is also assisting a major financial advisor and investment company based in the north-east of Italy in the acquisition of activities in the gas sector and the Regione Veneto in its activities in the healthcare sector.

Professional experience:

1998–2003, Managing Partner, Coudert Brothers, Milan (following merger with Schürmann & Partner)

1993–1998, Schürmann & Partner, Milan, Equity Partner since 1997;

1990–1992, Articled clerk, Pavia & Ansaldo, Milan

1989–1990 Articled clerk, Studio Legale Giorgio Sutti