



**FOLLAIN**  
**JACQUES**

MANAGING DIRECTOR

**Aéroports de Paris Management**

**Education:**

Jacques Follain is an Aeronautical and Telecommunication Engineer and has received a Masters degree in Engineering Economic Systems from Stanford University, California, USA.

**Professional Experience:**

He worked for seven years as a consultant with Arthur Andersen Consulting (Accenture), in many areas including in the aeronautical field. Then he joined L'Oreal Group in 1987 as Management System and Organisation Director before taking marketing, strategy and business development responsibilities in France and Europe. In 1994, he was appointed head of the Mexican subsidiary.

In 1998 Jacques Follain joined the Aéroports de Paris Group as Managing Director of Aéroports de Paris Management, the Aéroports de Paris subsidiary dedicated to overseas airports investments and operation.

Since he joined the Aéroports de Paris Group, Jacques Follain has played a key role in developing international businesses within the Aéroports de Paris Group and has led the successful Aéroports de Paris bids for airport concession / privatisation in Beijing (China), Mexico, Egypt, Algeria and Amman (Jordan) and more recently in Mauritius.